

**Industry/Occupation Mix for Transportation and Warehousing in Clermont County, Ohio, Baseline**

SOC	Title	Current			10-Year Demand			Total
		Empl	Regional Average Wage <sup>1</sup>	Labor Exits	Transfers	Growth	Occ	
53-3032	Heavy and Tractor-Trailer Truck Drivers	439	\$44,200	186	279	8	473	
43-5011	Cargo and Freight Agents	346	\$42,500	111	178	26	316	
53-3022	Bus Drivers, School or Special Client Laborers and Freight, Stock, and Material	185	\$34,000	145	76	3	224	
53-7062	Movers, Hand	174	\$29,200	89	153	8	249	
41-3099	Sales Representatives, Services, All Other	91	\$61,100	30	81	6	117	
53-3033	Light Truck or Delivery Services Drivers	90	\$34,800	39	58	4	100	
43-5052	Postal Service Mail Carriers	77	\$49,500	28	20	-13	35	
43-4051	Customer Service Representatives	75	\$32,400	38	55	-2	91	
43-1011	First-Line Supervisors of Office and Administrative Support Workers	69	\$52,000	27	40	0	67	
43-5032	Dispatchers, Except Police, Fire, and Ambulance	66	\$37,600	23	36	0	59	
43-9061	Office Clerks, General	60	\$31,100	35	33	-3	65	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	51	\$36,900	31	24	-2	53	
11-1021	General and Operations Managers	48	\$115,400	10	30	3	43	
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	43	\$45,300	14	25	1	39	
43-5071	Shipping, Receiving, and Traffic Clerks	43	\$33,300	17	26	1	43	
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	40	\$48,900	15	10	-8	17	
53-7051	Industrial Truck and Tractor Operators	37	\$31,600	13	29	2	44	
11-3071	Transportation, Storage, and Distribution Managers	32	\$90,700	7	17	2	26	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	29	\$34,400	15	14	-3	26	
53-1031	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	29	\$57,600	9	20	1	30	
33-9099	Protective Service Workers, All Other	27	\$30,700	38	29	-1	66	
53-3041	Taxi Drivers and Chauffeurs	23	\$22,500	15	10	4	29	
53-3021	Bus Drivers, Transit and Intercity	23	\$37,400	18	10	0	28	
53-7064	Packers and Packagers, Hand	23	\$24,300	16	19	0	35	
11-9199	Managers, All Other	19	\$107,400	5	8	1	14	
43-3021	Billing and Posting Clerks	19	\$35,700	8	11	1	20	
13-2011	Accountants and Auditors	18	\$67,100	6	11	1	17	
43-5021	Couriers and Messengers	16	\$27,300	8	7	1	16	
13-1081	Logisticians	16	\$70,400	4	12	1	17	
43-5081	Stock Clerks and Order Fillers	16	\$26,500	9	11	1	21	
13-1199	Business Operations Specialists, All Other	15	\$65,900	5	9	1	15	
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	15	\$49,600	5	10	1	16	
43-5051	Postal Service Clerks	15	\$46,500	7	4	-2	8	
53-4031	Railroad Conductors and Yardmasters	15	\$56,300	3	9	-1	12	
43-5061	Production, Planning, and Expediting Clerks	13	\$49,500	5	9	0	14	
43-4151	Order Clerks	13	\$32,900	6	8	0	14	
53-4011	Locomotive Engineers	13	\$58,800	3	7	-1	9	
43-9021	Data Entry Keyers	11	\$31,000	5	6	-3	8	
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	10	\$25,100	6	6	-1	11	
49-9071	Maintenance and Repair Workers, General	9	\$40,000	4	5	0	9	
13-1071	Human Resources Specialists	8	\$58,200	2	6	0	8	
11-2022	Sales Managers	8	\$139,400	2	5	1	8	

49-3023	Automotive Service Technicians and Mechanics	8	\$38,700	3	5	0	8
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	8	\$74,700	3	6	1	9
11-3031	Financial Managers	7	\$126,800	2	4	1	6
43-6011	Executive Secretaries and Executive Administrative Assistants	7	\$51,900	3	3	-1	5
11-3011	Administrative Services Managers	7	\$84,700	2	3	0	6
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	6	\$40,900	3	4	0	7
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	6	\$59,700	2	3	0	5
15-1142	Network and Computer Systems Administrators	6	\$74,700	1	3	0	4
53-7061	Cleaners of Vehicles and Equipment	6	\$22,500	3	5	0	8
53-4021	Railroad Brake, Signal, and Switch Operators	5	\$52,500	1	4	0	4
15-1151	Computer User Support Specialists	5	\$49,600	1	3	0	4
43-4171	Receptionists and Information Clerks	5	\$25,200	3	3	0	6
13-1041	Compliance Officers	5	\$60,900	1	3	0	4
15-1121	Computer Systems Analysts	5	\$87,300	1	2	0	3
11-3021	Computer and Information Systems Managers	5	\$122,400	1	3	0	4
41-1012	First-Line Supervisors of Non-Retail Sales Workers	4	\$77,200	1	3	0	4
53-3031	Driver/Sales Workers	4	\$21,500	2	3	0	4
49-3043	Rail Car Repairers	4	\$50,400	1	2	0	3
43-3011	Bill and Account Collectors	4	\$34,100	1	3	0	4
49-3011	Aircraft Mechanics and Service Technicians	4	\$75,500	1	2	0	3
13-1161	Market Research Analysts and Marketing Specialists	4	\$61,700	1	3	1	4
15-1152	Computer Network Support Specialists	4	\$57,200	1	2	0	3
15-1132	Software Developers, Applications	4	\$83,800	1	2	1	3
43-3051	Payroll and Timekeeping Clerks	3	\$41,700	1	2	0	3
11-1011	Chief Executives	3	\$204,700	1	1	0	2
13-1151	Training and Development Specialists	3	\$60,900	1	2	0	3
13-1111	Management Analysts	3	\$75,600	1	2	0	3
53-6051	Transportation Inspectors	3	\$79,300	1	2	0	3
53-7011	Conveyor Operators and Tenders	3	\$32,900	2	3	0	4
53-6061	Transportation Attendants, Except Flight Attendants	3	\$30,400	3	1	0	4
15-1133	Software Developers, Systems Software	3	\$90,200	0	2	0	2
49-9097	Signal and Track Switch Repairers	3	\$59,900	1	2	0	3
43-9199	Office and Administrative Support Workers, All Other	3	\$40,900	1	2	0	3
53-2012	Commercial Pilots	3	\$84,600	1	2	0	3
51-4041	Machinists	3	\$44,700	1	2	0	2
47-4061	Rail-Track Laying and Maintenance Equipment Operators	3	\$48,300	1	2	0	2
11-9131	Postmasters and Mail Superintendents	3	\$72,500	1	1	-1	1
43-4071	File Clerks	2	\$29,100	1	1	0	2
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	2	\$38,900	1	2	0	2
53-3099	Motor Vehicle Operators, All Other	2	\$24,600	3	1	0	4
13-1051	Cost Estimators	2	\$63,900	1	2	0	2
33-9032	Security Guards	2	\$24,400	1	2	0	3
53-5021	Captains, Mates, and Pilots of Water Vessels	2	\$89,400	1	2	0	2
41-9099	Sales and Related Workers, All Other	2	\$39,800	1	2	0	3
29-9011	Occupational Health and Safety Specialists	2	\$69,200	1	1	0	1

53-7081	Refuse and Recyclable Material Collectors	2	\$34,500	1	2	0	2
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	2	\$66,600	1	1	0	1
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	2	\$41,600	1	1	0	2
49-2093	Electrical and Electronics Installers and Repairers, Transportation Equipment	2	\$57,600	0	1	0	1
53-6099	Transportation Workers, All Other	2	\$27,500	1	1	0	2
51-4121	Welders, Cutters, Solderers, and Brazers	2	\$38,500	0	1	0	2
13-2051	Financial Analysts	2	\$78,200	0	1	0	2
49-9098	Helpers--Installation, Maintenance, and Repair Workers	2	\$29,500	1	1	0	2
15-1141	Database Administrators	2	\$81,800	0	1	0	1
53-5011	Sailors and Marine Oilers	2	\$33,200	1	1	0	2
41-2021	Counter and Rental Clerks	1	\$26,300	1	1	0	2
15-1199	Computer Occupations, All Other	1	\$73,300	0	1	0	1
51-2099	Assemblers and Fabricators, All Other	1	\$31,100	1	1	0	1
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	1	\$47,400	0	1	0	1
17-2112	Industrial Engineers	1	\$90,100	0	1	0	1
11-3121	Human Resources Managers	1	\$108,200	0	1	0	1
39-7011	Tour Guides and Escorts	1	\$25,100	1	1	0	2
17-3023	Electrical and Electronic Engineering Technicians	1	\$60,000	0	1	0	1
53-1011	Aircraft Cargo Handling Supervisors	1	\$47,800	0	1	0	1
47-2111	Electricians	1	\$45,100	0	1	0	1
43-4011	Brokerage Clerks	1	\$42,000	0	1	0	1
11-2021	Marketing Managers	1	\$128,900	0	1	0	1
51-1011	First-Line Supervisors of Production and Operating Workers	1	\$60,800	0	1	0	1
47-1011	First-line Supervisors of Construction Trades and Extraction Workers	1	\$59,900	0	1	0	1
13-2099	Financial Specialists, All Other	1	\$68,400	0	1	0	1
47-2073	Operating Engineers and Other Construction Equipment Operators	1	\$50,300	0	1	0	1
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1	\$47,400	0	1	0	1
23-1011	Lawyers	1	\$108,500	0	0	0	1
49-3021	Automotive Body and Related Repairers	1	\$44,200	0	1	0	1
15-1131	Computer Programmers	1	\$63,500	0	0	0	0
53-7021	Crane and Tower Operators	1	\$53,000	0	1	0	1
43-9011	Computer Operators	1	\$43,200	0	0	0	0
53-6011	Bridge and Lock Tenders	1	\$54,100	0	1	0	1
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	1	\$27,800	0	0	0	1
43-3061	Procurement Clerks	1	\$36,700	0	1	0	1
41-2011	Cashiers	1	\$20,200	1	1	0	1
49-9099	Installation, Maintenance, and Repair Workers, All Other	1	\$36,700	0	0	0	1
53-4013	Rail Yard Engineers, Dinkey Operators, and Hostlers	1	\$49,400	0	0	0	1
51-9111	Packaging and Filling Machine Operators and Tenders	1	\$34,100	0	0	0	1
43-4199	Information and Record Clerks, All Other	1	\$36,500	0	0	0	1
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	1	\$32,100	0	0	0	1
15-2031	Operations Research Analysts	1	\$82,700	0	0	0	1
13-1075	Labor Relations Specialists	1	\$36,300	0	0	0	1
15-1143	Computer Network Architects	1	\$94,100	0	0	0	0
11-9021	Construction Managers	1	\$90,500	0	0	0	0

13-1031	Claims Adjusters, Examiners, and Investigators	1	\$61,800	0	0	0	1
53-4099	Rail Transportation Workers, All Other	1	\$57,300	0	0	0	1
41-2031	Retail Salespersons	1	\$26,300	0	0	0	1
53-7199	Material Moving Workers, All Other	1	\$33,500	0	0	0	1
13-2041	Credit Analysts	1	\$68,800	0	0	0	1
39-9011	Childcare Workers	1	\$22,300	0	0	0	1
43-9041	Insurance Claims and Policy Processing Clerks	1	\$37,200	0	0	0	1
47-4099	Construction and Related Workers, All Other	1	\$31,400	0	0	0	1
15-1134	Web Developers	1	\$62,600	0	0	0	0
51-9199	Production Workers, All Other	1	\$34,500	0	0	0	1
37-3011	Landscaping and Groundskeeping Workers	0	\$26,300	0	0	0	1
39-6011	Baggage Porters and Bellhops	0	\$21,800	0	0	0	1
53-6031	Automotive and Watercraft Service Attendants	0	\$22,300	0	1	0	1
51-9198	Helpers--Production Workers	0	\$29,500	0	0	0	1
	Total	2,627	n/a	1,149	1,567	37	2,754

[Source: JobsEQ®](#)

Data as of 2017Q4 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Occupation wages are as of 2016 and represent the average for all Covered Employment across all industries

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