

**10-Year Industry/Occupation Mix for Wholesale Trade, Private in Clermont County, Ohio, Baseline**

<b>SOC</b>	<b>Title</b>	<b>Current Employment</b>	<b>Regional Average Wage<sup>1</sup></b>	<b>10-Year Replacement Demand</b>	<b>10-Year Growth Demand</b>	<b>10-Year Total Demand</b>	<b>Column1</b>
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	416	\$71,800	84	6	90	
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	139	\$28,600	44	-2	42	
53-3032	Heavy and Tractor-Trailer Truck Drivers	130	\$42,500	24	-3	21	
43-4051	Customer Service Representatives	93	\$32,200	23	-2	21	
11-1021	General and Operations Managers	82	\$110,100	21	0	21	
43-5081	Stock Clerks and Order Fillers	81	\$25,700	27	-4	23	
43-9061	Office Clerks, General	81	\$30,800	17	-3	14	
53-3033	Light Truck or Delivery Services Drivers	70	\$33,600	13	-2	11	
43-5071	Shipping, Receiving, and Traffic Clerks	62	\$33,100	13	-4	8	
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	58	\$82,100	11	4	15	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	57	\$35,300	5	-8	0	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	49	\$33,800	5	-2	3	
53-7051	Industrial Truck and Tractor Operators	38	\$31,600	11	-2	9	
53-3031	Driver/Sales Workers	33	\$21,800	6	0	6	
43-1011	First-Line Supervisors of Office and Administrative Support Workers	33	\$51,700	5	-1	4	
41-1012	First-Line Supervisors of Non-Retail Sales Workers	32	\$79,100	6	1	7	
11-2022	Sales Managers	28	\$130,600	7	1	7	
51-2092	Team Assemblers	26	\$30,800	6	0	6	
43-4151	Order Clerks	25	\$30,700	7	-3	4	
53-7064	Packers and Packagers, Hand	24	\$22,300	6	0	6	
49-9071	Maintenance and Repair Workers, General	24	\$39,100	6	0	6	
41-2022	Parts Salespersons	23	\$29,100	5	1	6	
13-2011	Accountants and Auditors	23	\$66,300	6	0	6	
41-2031	Retail Salespersons	22	\$25,000	8	2	10	
41-2011	Cashiers	19	\$19,700	8	-1	7	
49-3041	Farm Equipment Mechanics and Service Technicians	19	\$38,600	5	1	6	
13-1022	Wholesale and Retail Buyers, Except Farm Products	18	\$52,700	6	-1	6	
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	17	\$45,000	3	2	5	
13-1161	Market Research Analysts and Marketing Specialists	17	\$60,500	2	2	4	
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	16	\$47,600	4	0	4	
49-9041	Industrial Machinery Mechanics	16	\$51,100	5	3	8	
53-1031	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	15	\$54,300	5	-1	4	
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	14	\$48,700	4	0	4	

49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	12	\$59,800	3	0	3
43-3021	Billing and Posting Clerks	12	\$35,000	2	0	2
15-1151	Computer User Support Specialists	12	\$49,600	2	0	2
13-1199	Business Operations Specialists, All Other	11	\$64,100	1	0	1
51-1011	First-Line Supervisors of Production and Operating Workers	11	\$59,400	2	0	2
51-9111	Packaging and Filling Machine Operators and Tenders	11	\$33,000	4	-1	3
27-1026	Merchandise Displayers and Window Trimmers	11	\$29,900	4	0	4
43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$49,700	1	-1	0
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	10	\$40,200	3	0	2
43-5061	Production, Planning, and Expediting Clerks	9	\$47,700	3	0	3
11-3031	Financial Managers	9	\$121,500	2	0	2
43-4171	Receptionists and Information Clerks	9	\$25,700	2	-1	1
11-3071	Transportation, Storage, and Distribution Managers	8	\$89,100	2	0	2
49-2011	Computer, Automated Teller, and Office Machine Repairers	8	\$33,400	2	0	2
41-9031	Sales Engineers	8	\$104,700	2	1	3
51-4121	Welders, Cutters, Solderers, and Brazers	8	\$37,600	3	0	3
51-4041	Machinists	8	\$42,800	2	1	3
41-3099	Sales Representatives, Services, All Other	8	\$57,300	2	1	3
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	8	\$63,200	2	0	2
41-2021	Counter and Rental Clerks	8	\$24,700	2	0	2
49-9099	Installation, Maintenance, and Repair Workers, All Other	8	\$36,800	1	0	2
41-1011	First-Line Supervisors of Retail Sales Workers	8	\$38,200	2	0	2
11-1011	Chief Executives	7	\$198,800	2	-1	1
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7	\$23,900	1	0	2
43-3011	Bill and Account Collectors	7	\$32,400	1	-1	1
27-1024	Graphic Designers	7	\$47,400	2	0	2
15-1142	Network and Computer Systems Administrators	7	\$73,900	1	0	1
41-9011	Demonstrators and Product Promoters	7	\$23,500	3	1	4
15-1132	Software Developers, Applications	7	\$79,700	1	0	1
15-1133	Software Developers, Systems Software	6	\$85,700	1	0	1
51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	6	\$66,700	3	0	3
13-1111	Management Analysts	6	\$76,100	1	1	2
43-5032	Dispatchers, Except Police, Fire, and Ambulance	6	\$35,500	2	0	2
13-1071	Human Resources Specialists	6	\$57,300	2	0	1
49-3023	Automotive Service Technicians and Mechanics	6	\$35,700	2	0	2
11-2021	Marketing Managers	5	\$122,400	1	0	2

15-1121	Computer Systems Analysts	5	\$86,600	1	1	1
11-3021	Computer and Information Systems Managers	5	\$121,800	1	0	1
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	5	\$22,700	1	-1	0
11-9199	Managers, All Other	5	\$99,600	3	0	3
51-9199	Production Workers, All Other	5	\$34,500	1	0	1
11-3011	Administrative Services Managers	4	\$80,200	1	0	1
15-1131	Computer Programmers	4	\$64,000	1	0	1
41-9041	Telemarketers	4	\$26,400	1	-1	0
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	4	\$47,900	1	0	1
41-9099	Sales and Related Workers, All Other	4	\$33,800	0	0	1
51-2099	Assemblers and Fabricators, All Other	4	\$30,700	1	0	1
53-7072	Pump Operators, Except Wellhead Pumpers	4	\$50,200	2	0	2
43-9021	Data Entry Keyers	4	\$31,200	2	0	1
53-3099	Motor Vehicle Operators, All Other	4	\$21,200	1	1	2
11-3061	Purchasing Managers	4	\$107,600	1	0	1
51-5112	Printing Press Operators	3	\$37,200	1	-1	0
53-7061	Cleaners of Vehicles and Equipment	3	\$22,600	1	0	2
13-1081	Logisticians	3	\$69,600	0	0	0
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	3	\$33,300	1	-1	0
43-3061	Procurement Clerks	3	\$37,100	1	-1	1
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	3	\$29,100	1	0	1
13-1151	Training and Development Specialists	3	\$61,200	1	0	1
51-9196	Paper Goods Machine Setters, Operators, and Tenders	3	\$34,800	1	-1	0
17-2141	Mechanical Engineers	3	\$76,000	1	0	1
15-1199	Computer Occupations, All Other	3	\$70,100	0	0	1
49-9098	Helpers--Installation, Maintenance, and Repair Workers	3	\$27,000	1	0	1
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	3	\$39,500	1	0	1
13-1051	Cost Estimators	3	\$60,700	1	0	1
15-1152	Computer Network Support Specialists	3	\$58,200	0	0	0
17-2112	Industrial Engineers	3	\$88,100	1	0	1
49-9062	Medical Equipment Repairers	3	\$55,800	1	0	1
49-9043	Maintenance Workers, Machinery	3	\$45,000	0	0	1
17-2072	Electronics Engineers, Except Computer Control and Valve Installers and Repairers, Except Mechanical Door	3	\$92,900	1	0	1
49-9012	Electrical and Electronics Repairers, Commercial and Industrial Equipment	3	\$54,700	0	0	1
53-6099	Transportation Workers, All Other	2	\$27,400	1	0	1
17-3023	Electrical and Electronic Engineering Technicians	2	\$57,800	1	0	1
43-3051	Payroll and Timekeeping Clerks	2	\$39,400	1	0	0
43-4041	Credit Authorizers, Checkers, and Clerks	2	\$38,900	0	0	0
53-7011	Conveyor Operators and Tenders	2	\$34,300	1	0	1

53-6031	Automotive and Watercraft Service Attendants	2	\$22,500	1	0	1
17-2071	Electrical Engineers	2	\$74,900	1	0	1
11-3051	Industrial Production Managers	2	\$101,600	1	0	1
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	2	\$32,000	1	0	0
51-9198	Helpers--Production Workers	2	\$26,000	1	0	1
45-2091	Agricultural Equipment Operators	2	\$31,400	1	0	0
49-2092	Electric Motor, Power Tool, and Related Repairers	2	\$60,000	1	0	1
11-3121	Human Resources Managers	2	\$109,700	1	0	1
13-2041	Credit Analysts	2	\$66,800	1	0	1
47-2031	Carpenters	2	\$41,700	0	0	0
13-1041	Compliance Officers	2	\$63,400	0	0	0
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	2	\$31,900	0	0	0
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	2	\$28,600	1	0	1
15-1143	Computer Network Architects	1	\$96,300	0	0	0
49-3093	Tire Repairers and Changers	1	\$21,700	1	0	1
11-9041	Architectural and Engineering Managers	1	\$122,300	0	0	0
49-3021	Automotive Body and Related Repairers	1	\$43,800	0	0	0
13-2099	Financial Specialists, All Other	1	\$63,400	0	0	0
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	1	\$27,200	0	0	0
51-2022	Electrical and Electronic Equipment Assemblers	1	\$33,600	0	0	0
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1	\$37,400	0	0	0
15-1134	Web Developers	1	\$62,000	0	0	0
13-1021	Buyers and Purchasing Agents, Farm Products	1	\$59,200	0	0	0
53-7021	Crane and Tower Operators	1	\$50,300	0	0	1
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	1	\$40,800	0	0	0
13-2051	Financial Analysts	1	\$73,100	0	0	0
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	1	\$29,000	0	0	0
43-9199	Office and Administrative Support Workers, All Other	1	\$39,400	0	0	0
17-2199	Engineers, All Other	1	\$75,800	0	0	0
33-9032	Security Guards	1	\$25,700	0	0	0
27-1021	Commercial and Industrial Designers	1	\$59,800	0	0	0
17-2061	Computer Hardware Engineers	1	\$67,800	0	0	0
19-4031	Chemical Technicians	1	\$43,100	0	0	0
49-3011	Aircraft Mechanics and Service Technicians	1	\$59,600	0	0	0
43-2011	Switchboard Operators, Including Answering Service	1	\$27,400	0	0	0
53-6021	Parking Lot Attendants	1	\$20,800	1	0	1
47-2073	Operating Engineers and Other Construction Equipment Operators	1	\$50,000	0	0	0
53-5011	Sailors and Marine Oilers	1	\$29,800	0	0	0
47-2152	Plumbers, Pipefitters, and Steamfitters	1	\$48,300	0	0	0

47-1011	Supervisors of Construction and Extraction Workers	1	\$59,300	0	0	0
51-9011	Chemical Equipment Operators and Tenders	1	\$46,400	0	0	1
47-2111	Electricians	1	\$46,500	0	0	0
43-9011	Computer Operators	1	\$41,700	0	0	0
27-1025	Interior Designers	1	\$48,500	0	0	0
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	\$45,200	0	0	0
19-2031	Chemists	1	\$65,200	0	0	0
43-4071	File Clerks	1	\$27,800	0	0	0
47-2061	Construction Laborers	1	\$38,600	0	0	0
53-3041	Taxi Drivers and Chauffeurs	1	\$21,400	0	0	0
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	1	\$38,700	0	0	0
49-2098	Security and Fire Alarm Systems Installers	1	\$47,600	0	0	0
27-1011	Art Directors	1	\$74,200	0	0	0
43-9071	Office Machine Operators, Except Computer	1	\$27,600	0	0	0
27-3031	Public Relations Specialists	1	\$53,400	0	0	0
15-1141	Database Administrators	1	\$78,300	0	0	0
49-9069	Precision Instrument and Equipment Repairers, All Other	1	\$56,600	0	0	0
17-3013	Mechanical Drafters	1	\$50,800	0	0	0
23-1011	Lawyers	1	\$116,600	0	0	0
11-3131	Training and Development Managers	1	\$103,600	0	0	0
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	1	\$32,400	0	0	0
17-2041	Chemical Engineers	1	\$79,200	0	0	0
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	1	\$23,700	0	0	0
53-7032	Excavating and Loading Machine and Dragline Operators	1	\$39,900	0	0	0
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	\$36,000	0	0	0
19-1013	Soil and Plant Scientists	1	\$56,900	0	0	0
51-5111	Prepress Technician and Workers	1	\$40,600	0	0	0
15-1122	Information Security Analysts	1	\$77,400	0	0	0
17-3027	Mechanical Engineering Technicians	1	\$47,600	0	0	0
47-5013	Service Unit Operators, Oil, Gas, and Mining	1	\$46,600	0	0	0
37-3011	Landscaping and Groundskeeping Workers	1	\$24,700	0	0	0
11-2011	Advertising and Promotions Managers	1	\$107,900	0	0	0
51-9071	Jewelers and Precious Stone and Metal Workers	1	\$33,600	0	0	0
49-9011	Mechanical Door Repairers	1	\$41,000	0	0	0
53-7063	Machine Feeders and Offbearers	1	\$33,400	0	0	0
17-3019	Drafters, All Other	1	\$52,800	0	0	0
17-3029	Engineering Technicians, Except Drafters, All Other	1	\$62,300	0	0	0
53-5021	Captains, Mates, and Pilots of Water Vessels	1	\$74,600	0	0	0

27-1022	Fashion Designers	1	\$59,700	0	0	0
27-1019	Artists and Related Workers, All Other	1	\$50,400	0	0	0
51-9083	Ophthalmic Laboratory Technicians	1	\$27,800	0	0	0
51-3092	Food Batchmakers	1	\$28,900	0	0	0
	Compensation, Benefits, and Job Analysis					
13-1141	Specialists	1	\$58,800	0	0	0
29-2052	Pharmacy Technicians	1	\$28,800	0	0	0
43-4199	Information and Record Clerks, All Other	1	\$35,700	0	0	0
49-9031	Home Appliance Repairers	1	\$37,800	0	0	0
53-7199	Material Moving Workers, All Other	1	\$43,600	0	0	0
51-8099	Plant and System Operators, All Other	1	\$56,300	0	0	0
27-1023	Floral Designers	1	\$24,800	0	0	0
27-3041	Editors	1	\$40,900	0	0	0
51-6031	Sewing Machine Operators	1	\$26,200	0	0	0
	<b>Total</b>		<b>\$2,352</b>		<b>546</b>	<b>-20 528.995995</b>

[Source: JobsEQ®](#)

Data as of 2016Q1 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Occupation wages are as of 2015 and represent the average for all Covered Employment

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