

Industry/Occupation Mix for Wholesale Trade in Clermont County, Ohio, Baseline

SOC	Title	Current		10-Year Demand			Total
		Empl	Regional Average Wage ¹	Labor Exits	Occ Transfers	Growth	
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	306	\$74,700	101	205	0	306
53-3032	Heavy and Tractor-Trailer Truck Drivers	108	\$44,200	42	63	-14	92
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	101	\$29,200	50	86	-1	135
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	68	\$88,700	22	45	0	68
43-4051	Customer Service Representatives	59	\$32,400	29	42	-5	65
43-5081	Stock Clerks and Order Fillers	55	\$26,500	30	39	-1	68
11-1021	General and Operations Managers	54	\$115,400	11	32	-2	41
41-1012	First-Line Supervisors of Non-Retail Sales Workers	52	\$77,200	17	30	1	48
43-9061	Office Clerks, General	51	\$31,100	28	27	-7	48
53-3033	Light Truck or Delivery Services Drivers	46	\$34,800	19	28	-2	46
43-3031	Bookkeeping, Accounting, and Auditing Clerks	43	\$36,900	25	19	-6	38
43-5071	Shipping, Receiving, and Traffic Clerks	41	\$33,300	16	24	-3	37
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	35	\$34,400	17	16	-6	27
53-7051	Industrial Truck and Tractor Operators	26	\$31,600	9	19	0	28
53-3031	Driver/Sales Workers	25	\$21,500	10	16	-1	26
11-2022	Sales Managers	22	\$139,400	5	14	0	19
43-1011	First-Line Supervisors of Office and Administrative Support Workers	22	\$52,000	8	12	-2	19
41-2022	Parts Salespersons	22	\$27,800	9	17	0	26
49-9041	Industrial Machinery Mechanics	21	\$49,600	7	11	0	18
49-9071	Maintenance and Repair Workers, General	19	\$40,000	8	10	-1	17
13-2011	Accountants and Auditors	18	\$67,100	5	10	-1	15
43-4151	Order Clerks	17	\$32,900	7	10	-2	16
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	17	\$45,300	5	9	0	15
53-7064	Packers and Packagers, Hand	16	\$24,300	11	13	0	24
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	15	\$47,400	5	9	0	14
41-2031	Retail Salespersons	15	\$26,300	9	12	0	21
13-1161	Market Research Analysts and Marketing Specialists	14	\$61,700	4	10	1	16
41-2011	Cashiers	14	\$20,200	12	11	-4	19
49-3041	Farm Equipment Mechanics and Service Technicians	14	\$36,900	4	9	0	13
51-2092	Team Assemblers	13	\$31,800	5	9	-3	11
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	12	\$59,700	4	6	0	9
53-1031	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	11	\$57,600	3	7	-1	9
15-1151	Computer User Support Specialists	10	\$49,600	2	5	0	7
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	10	\$49,600	3	7	0	10
13-1022	Wholesale and Retail Buyers, Except Farm Products	10	\$55,400	4	7	-1	10
51-9111	Packaging and Filling Machine Operators and Tenders	10	\$34,100	5	6	0	11

	Computer, Automated Teller, and Office						
49-2011	Machine Repairers	9	\$34,100	3	5	0	8
43-3021	Billing and Posting Clerks	9	\$35,700	4	4	-1	7
	First-Line Supervisors of Production and						
51-1011	Operating Workers	8	\$60,800	3	5	0	8
41-9031	Sales Engineers	8	\$94,300	2	6	0	8
13-1199	Business Operations Specialists, All Other	8	\$65,900	2	5	0	7
	Inspectors, Testers, Sorters, Samplers, and						
51-9061	Weighers	8	\$41,600	3	6	0	9
41-3099	Sales Representatives, Services, All Other	8	\$61,100	3	7	0	9
	Purchasing Agents, Except Wholesale, Retail, and						
13-1023	Farm Products	8	\$66,600	2	4	-1	5
	Installation, Maintenance, and Repair Workers,						
49-9099	All Other	8	\$36,700	3	4	0	7
11-3031	Financial Managers	7	\$126,800	2	4	1	6
43-5061	Production, Planning, and Expediting Clerks	7	\$49,500	2	5	0	7
51-4121	Welders, Cutters, Solderers, and Brazers	7	\$38,500	2	6	0	8
51-4041	Machinists	7	\$44,700	3	5	0	7
15-1132	Software Developers, Applications	7	\$83,800	1	3	1	5
41-2021	Counter and Rental Clerks	7	\$26,300	3	5	0	8
43-5032	Dispatchers, Except Police, Fire, and Ambulance	6	\$37,600	2	3	-1	4
	Transportation, Storage, and Distribution						
11-3071	Managers	6	\$90,700	1	3	0	4
49-3023	Automotive Service Technicians and Mechanics	6	\$38,700	2	4	0	6
41-1011	First-Line Supervisors of Retail Sales Workers	6	\$40,000	2	4	0	6
	Petroleum Pump System Operators, Refinery						
51-8093	Operators, and Gaugers	6	\$68,800	1	4	-1	4
	Executive Secretaries and Executive						
43-6011	Administrative Assistants	6	\$51,900	3	3	-2	4
11-9199	Managers, All Other	6	\$107,400	2	2	0	4
27-1026	Merchandise Displayers and Window Trimmers	5	\$34,500	2	3	1	6
13-1071	Human Resources Specialists	5	\$58,200	2	3	0	5
15-1121	Computer Systems Analysts	5	\$87,300	1	2	0	3
53-7081	Refuse and Recyclable Material Collectors	5	\$34,500	2	4	0	6
15-1142	Network and Computer Systems Administrators	5	\$74,700	1	2	0	3
	Janitors and Cleaners, Except Maids and						
37-2011	Housekeeping Cleaners	5	\$25,100	3	3	0	6
51-2099	Assemblers and Fabricators, All Other	5	\$31,100	2	3	-1	4
43-4171	Receptionists and Information Clerks	5	\$25,200	3	3	-1	5
	Mixing and Blending Machine Setters, Operators,						
51-9023	and Tenders	5	\$39,700	2	3	0	5
13-1081	Logisticians	4	\$70,400	1	3	0	4
	Heating, Air Conditioning, and Refrigeration						
49-9021	Mechanics and Installers	4	\$47,400	1	3	0	4
43-3011	Bill and Account Collectors	4	\$34,100	1	3	-1	3
15-1152	Computer Network Support Specialists	4	\$57,200	1	2	0	3
11-3021	Computer and Information Systems Managers	4	\$122,400	1	2	0	3
11-2021	Marketing Managers	4	\$128,900	1	2	0	3
15-1133	Software Developers, Systems Software	4	\$90,200	1	2	0	2
11-1011	Chief Executives	4	\$204,700	1	1	-1	2
11-3011	Administrative Services Managers	4	\$84,700	1	2	0	3
13-1111	Management Analysts	4	\$75,600	1	2	0	3
17-2112	Industrial Engineers	4	\$90,100	1	2	0	2
17-2141	Mechanical Engineers	4	\$76,800	1	2	0	2

13-1051	Cost Estimators	4	\$63,900	1	2	0	3
51-9199	Production Workers, All Other	4	\$34,500	1	3	0	4
49-9062	Medical Equipment Repairers	3	\$53,900	1	2	0	3
53-3099	Motor Vehicle Operators, All Other	3	\$24,600	4	2	0	6
53-7061	Cleaners of Vehicles and Equipment	3	\$22,500	2	3	0	4
53-7072	Pump Operators, Except Wellhead Pumpers	3	\$51,100	1	2	-1	2
27-1024	Graphic Designers	3	\$48,200	1	2	0	3
13-1151	Training and Development Specialists	3	\$60,900	1	2	0	3
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	3	\$34,400	1	2	0	3
41-9041	Telemarketers	3	\$26,100	1	2	-1	3
11-3061	Purchasing Managers	2	\$113,200	1	1	0	2
43-9021	Data Entry Keyers	2	\$31,000	1	1	-1	2
11-3051	Industrial Production Managers	2	\$101,600	1	1	0	2
43-3061	Procurement Clerks	2	\$36,700	1	1	0	2
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	2	\$53,900	1	1	0	2
41-9099	Sales and Related Workers, All Other	2	\$39,800	1	2	0	3
49-2092	Electric Motor, Power Tool, and Related Repairers	2	\$58,200	1	1	0	2
15-1199	Computer Occupations, All Other	2	\$73,300	0	1	0	1
53-7011	Conveyor Operators and Tenders	2	\$32,900	1	2	0	2
53-6099	Transportation Workers, All Other	2	\$27,500	1	1	0	2
47-2031	Carpenters	2	\$42,100	1	1	0	2
27-1022	Fashion Designers	2	\$62,600	1	1	0	2
19-4031	Chemical Technicians	2	\$41,300	1	1	0	2
49-9098	Helpers--Installation, Maintenance, and Repair Workers	2	\$29,500	1	1	0	2
17-2071	Electrical Engineers	2	\$76,800	0	1	0	1
11-3121	Human Resources Managers	2	\$108,200	0	1	0	1
49-9069	Precision Instrument and Equipment Repairers, All Other	2	\$66,400	1	1	0	1
13-1041	Compliance Officers	2	\$60,900	0	1	0	1
19-2031	Chemists	2	\$66,800	0	1	0	1
49-9043	Maintenance Workers, Machinery	2	\$43,500	1	1	0	2
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	2	\$32,100	1	1	0	2
53-6031	Automotive and Watercraft Service Attendants	2	\$22,300	1	2	0	2
43-3051	Payroll and Timekeeping Clerks	2	\$41,700	1	1	0	1
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	2	\$28,100	1	1	0	2
13-2041	Credit Analysts	1	\$68,800	0	1	0	1
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	1	\$32,500	1	1	0	2
13-2051	Financial Analysts	1	\$78,200	0	1	0	1
11-9041	Architectural and Engineering Managers	1	\$126,800	0	1	0	1
49-3011	Aircraft Mechanics and Service Technicians	1	\$75,500	0	1	0	1
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	1	\$57,500	0	1	0	1
49-3021	Automotive Body and Related Repairers	1	\$44,200	1	1	0	1
15-1131	Computer Programmers	1	\$63,500	0	1	0	0
17-3023	Electrical and Electronic Engineering Technicians	1	\$60,000	0	1	0	1
51-9198	Helpers--Production Workers	1	\$29,500	1	1	0	2
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	1	\$34,400	1	1	0	1
47-2073	Operating Engineers and Other Construction Equipment Operators	1	\$50,300	1	1	0	1

43-4041	Credit Authorizers, Checkers, and Clerks	1	\$39,200	0	1	0	1
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	\$42,800	1	1	0	1
49-3093	Tire Repairers and Changers	1	\$23,800	0	1	0	1
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	1	\$30,200	0	1	0	1
17-2041	Chemical Engineers	1	\$77,000	0	1	0	1
17-2199	Engineers, All Other	1	\$74,700	0	1	0	1
17-2072	Electronics Engineers, Except Computer	1	\$92,000	0	1	0	1
51-9011	Chemical Equipment Operators and Tenders	1	\$47,700	0	1	0	1
15-1143	Computer Network Architects	1	\$94,100	0	1	0	1
49-2098	Security and Fire Alarm Systems Installers	1	\$48,400	0	1	0	1
53-7021	Crane and Tower Operators	1	\$53,000	0	1	0	1
33-9032	Security Guards	1	\$24,400	1	1	0	1
51-2022	Electrical and Electronic Equipment Assemblers	1	\$40,400	1	1	0	1
43-9199	Office and Administrative Support Workers, All Other	1	\$40,900	0	1	0	1
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1	\$38,900	0	1	0	1
51-5112	Printing Press Operators	1	\$35,800	0	1	0	1
47-2061	Construction Laborers	1	\$38,200	0	1	0	1
15-1134	Web Developers	1	\$62,600	0	0	0	1
53-7199	Material Moving Workers, All Other	1	\$33,500	0	1	0	1
13-1021	Buyers and Purchasing Agents, Farm Products	1	\$63,200	0	1	0	1
41-9011	Demonstrators and Product Promoters	1	\$24,500	1	1	0	1
47-2111	Electricians	1	\$45,100	0	1	0	1
47-1011	First-line Supervisors of Construction Trades and Extraction Workers	1	\$59,900	0	1	0	1
17-3013	Mechanical Drafters	1	\$53,600	0	0	0	1
47-5013	Service Unit Operators, Oil, Gas, and Mining	1	\$48,600	0	1	0	1
15-1141	Database Administrators	1	\$81,800	0	0	0	0
29-2052	Pharmacy Technicians	1	\$28,100	0	0	0	1
23-1011	Lawyers	1	\$108,500	0	0	0	0
51-2031	Engine and Other Machine Assemblers	1	\$52,200	0	1	0	1
27-3031	Public Relations Specialists	1	\$55,000	0	1	0	1
47-2152	Plumbers, Pipefitters, and Steamfitters	1	\$50,000	0	1	0	1
27-1025	Interior Designers	1	\$51,600	0	0	0	1
53-6021	Parking Lot Attendants	1	\$21,400	0	1	0	1
15-2031	Operations Research Analysts	1	\$82,700	0	0	0	0
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	1	\$40,700	0	1	0	1
51-8091	Chemical Plant and System Operators	1	\$51,800	0	0	0	1
53-7063	Machine Feeders and Offbearers	1	\$29,500	0	1	0	1
49-9011	Mechanical Door Repairers	1	\$41,600	0	0	0	1
51-9083	Ophthalmic Laboratory Technicians	1	\$34,800	0	0	0	1
29-9011	Occupational Health and Safety Specialists	1	\$69,200	0	0	0	0
13-2099	Financial Specialists, All Other	1	\$68,400	0	0	0	1
51-9071	Jewelers and Precious Stone and Metal Workers	1	\$33,100	0	0	0	1
53-3041	Taxi Drivers and Chauffeurs	1	\$22,500	0	0	0	0
43-2011	Switchboard Operators, Including Answering Service	1	\$26,500	0	0	0	1
15-1122	Information Security Analysts	1	\$81,200	0	0	0	0
53-7032	Excavating and Loading Machine and Dragline Operators	1	\$41,400	0	0	0	1
17-3029	Engineering Technicians, Except Drafters, All Other	1	\$54,200	0	0	0	1

Compensation, Benefits, and Job Analysis							
13-1141	Specialists	1	\$59,200	0	0	0	0
43-4071	File Clerks	1	\$29,100	0	0	0	1
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	\$33,300	0	0	0	1
51-3092	Food Batchmakers	1	\$30,900	0	1	0	1
37-3011	Landscaping and Groundskeeping Workers	1	\$26,300	0	0	0	1
27-1023	Floral Designers	1	\$26,600	0	0	0	1
27-1021	Commercial and Industrial Designers	1	\$54,300	0	0	0	1
51-6031	Sewing Machine Operators	1	\$26,100	0	0	0	1
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	1	\$26,900	0	1	0	1
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	1	\$31,500	0	0	0	1
47-2132	Insulation Workers, Mechanical	1	\$46,500	0	0	0	1
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	1	\$34,400	0	0	0	1
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	1	\$31,800	0	0	0	1
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	0	\$24,900	0	1	0	1
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	0	\$19,100	0	0	0	1
	Total	1,808	n/a	692	1,149	-76	1,765

[Source: JobsEQ®](#)

Data as of 2017Q4 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Occupation wages are as of 2016 and represent the average for all Covered Employment across all industries

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