

Clermont County Economic Development Activity

Q4 2015

This report provides an analysis of the prospect activity seen for office and industrial space in Clermont County by the Department of Community & Economic Development (CED).

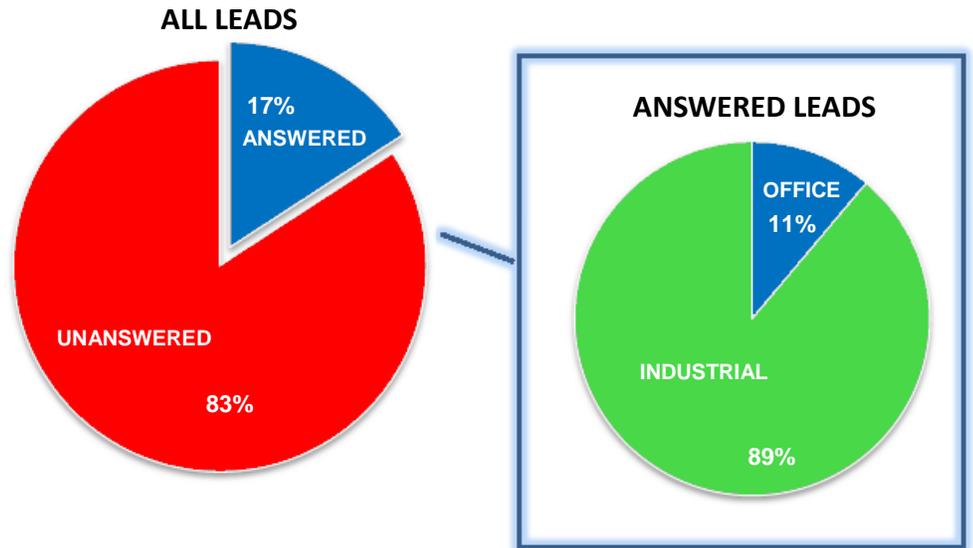
CED received 57 inquiries for possible projects as of December 31, compared to 72 leads in calendar year 2014. We have been able to respond with potential sites or buildings for 9 of those projects (17%). We were unable to respond to 48 projects (83%) due to the lack of appropriate land or buildings. This represents an ongoing trend of our inability to respond to most leads and appears to be due to continuing prospect interest in highly specific facility requests in 2015 and our lack of inventory of available buildings and shovel ready sites.

The most commonly requested industrial building size was greater than 100,000 square feet.

The average size request of answered leads was approximately 88,000 square feet. Our ability to answer these requests was due to the availability of space at the IRG building (Batavia Township) and Wyler HQ building (City of Milford).

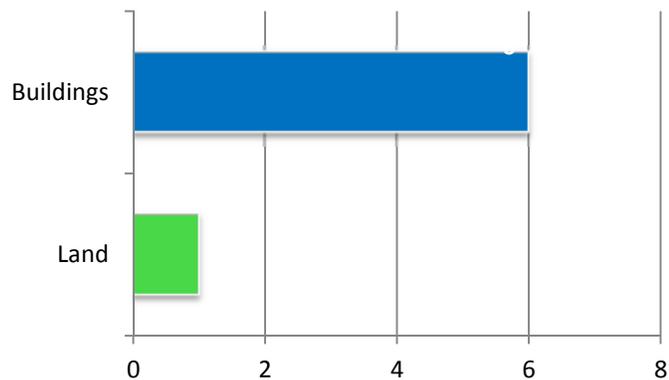
Department of Community and Economic Development
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ECONOMIC DEVELOPMENT PIPELINE – through Q4 2015

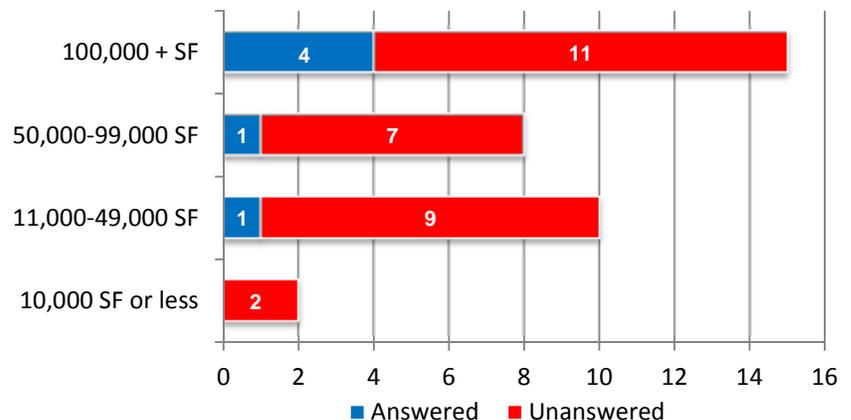


ANSWERED INDUSTRIAL LEADS – through Q4 2015

INDUSTRIAL PROSPECT REQUIREMENTS



BUILDING REQUIREMENTS



Clermont County Economic Development Activity

Q4 2015

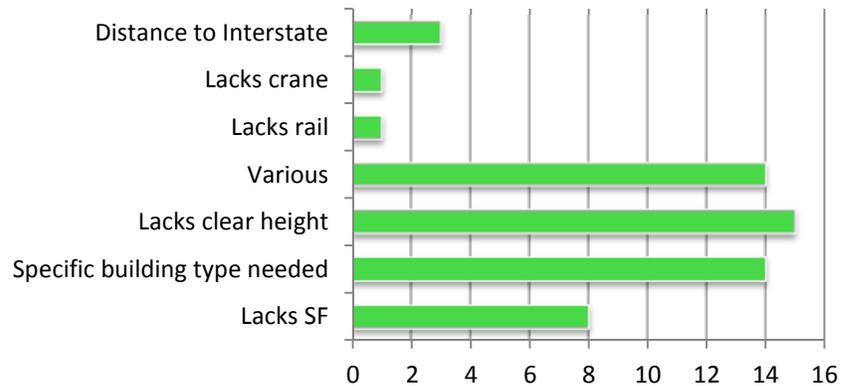
This report provides an analysis of the prospect activity seen for office and industrial space in Clermont County by the Department of Community & Economic Development (CED).

CED had 48 leads (83%) that we could not respond to because of the lack of an appropriate facility, which on a percentage basis is approximately equal to Q4 2014 when we had 58 unanswered leads (81% of total). Of the unanswered leads, 41 were manufacturing prospects and were highly specific, with requests for single tenant buildings, high ceilings, and former chemical or food facilities. The average unanswered industrial request was about 137,000 square feet.

CED receives leads from several sources. Jobs Ohio and REDI Cincinnati have supplied a number of leads; however, we were unable to answer most of them due to specific building needs. The chart on the right illustrates the sources of all leads, broken out by answered and unanswered projects.

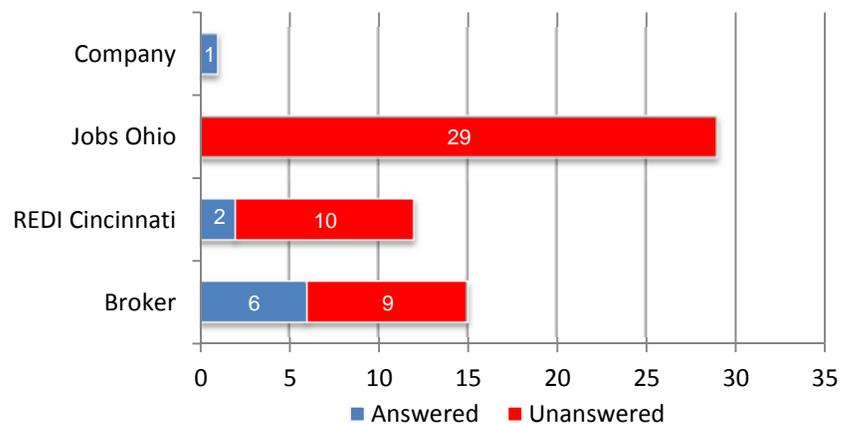
UNANSWERED LEADS – through Q4 2015

BUILDING REQUIREMENTS



LEAD SOURCES – through Q4 2015

LEAD SOURCES



ANNOUNCED PROJECTS – 2015

| Name | Community | Purpose | Square Feet | New Jobs | Real Prop. Investment |
|--------------------|------------------|-----------|----------------|------------|-----------------------|
| Key Resin | Union Twp. | Mfg | 24,000 | 23 | 2,300,000 |
| Auto Temp | Batavia Vill | Mfg | 10,000 | 15 | 400,000 |
| Mercy Health | Union Twp. | Office | 100,000 | | 20,000,000 |
| Lalouh, Inc. | Goshen Twp. | Mfg | 17,500 | 20 | 750,000 |
| Overland Xpress | Union Twp. | Logistics | | 35 | |
| Stewart Filmscreen | Union Twp. | Mfg | | 30 | |
| Tripack | Milford City | Mfg | 100,000 | 75 | |
| Milacron | Willamsburg Twp. | Mfg | 28,000 | 149 | 6,000,000 |
| TOTAL | | | 279,500 | 347 | \$29,450,000 |