

Economic Development Pipeline- through Q3 2016



The Clermont County Department of Community and Economic Development (CED) has received 53 inquiries for possible projects as of September 30. We were able to respond with potential sites or buildings for 27 of those projects (51%). We were unable to respond to 26 projects due to the lack of appropriate land or buildings. This represents an ongoing issue: our inability to respond to many leads due to continuing prospect interest in highly specific facility requests and our lack of inventory of available buildings and shovel-ready sites. However, for new construction prospects, we expect this trend to change based on the development of South Afton Commerce Park (SACP).

Industrial Leads- through Q3 2016

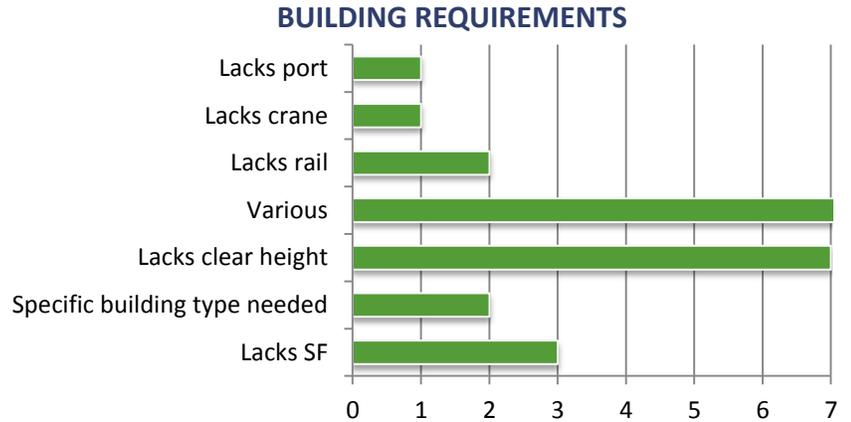


Of the answered industrial projects in Q3, ten were looking for land for new construction, and ten were looking for an existing building. Other leads would consider either a building or land. For the unanswered industrial leads, the ratio was nine buildings, and seven land requests.

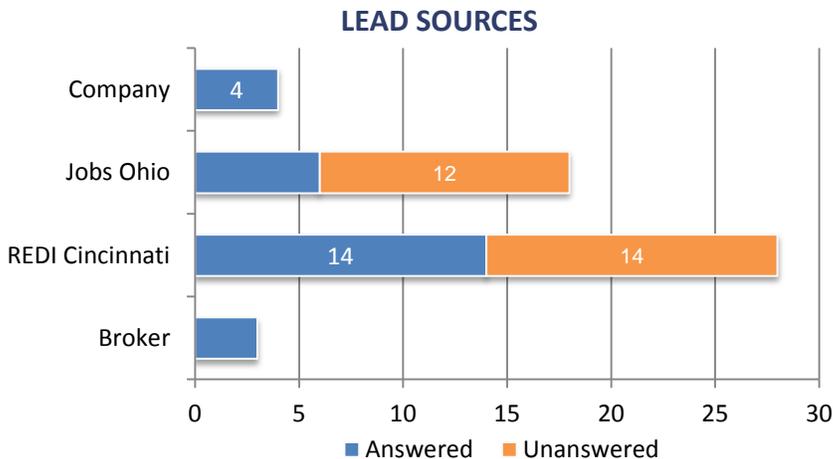
The most commonly requested industrial building size was greater than 150,000 square feet, with the average size of answered requests at approximately 126,364 square feet.

Unanswered Industrial Leads- through Q3 2016

CED had 26 leads that we could not respond to because of the lack of an appropriate facility. Of the unanswered leads, 17 were manufacturing prospects that were extremely specific, with requests for chemical facilities, extremely high ceilings, or access to waterways. The average unanswered industrial request was 176,667 square feet.



Lead Sources- through Q3 2016



CED receives leads from several sources. Jobs Ohio and REDI Cincinnati have supplied the majority of leads. The chart to the left illustrates the sources of all leads, broken out by answered and unanswered projects.

Announced Projects 2016

Name	Community	Purpose	SF	New Jobs	Investment
Slice of Stainless	Union Twp.	Mfg.	20,000	6	\$1,400,000

SACP Update

Bids have been accepted for the initial access road construction and extension of utilities into South Afton Commerce Park. We are excited to begin construction, and the initial phases of this work will take place in Q4 2016!

Department of Community and Economic Development

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