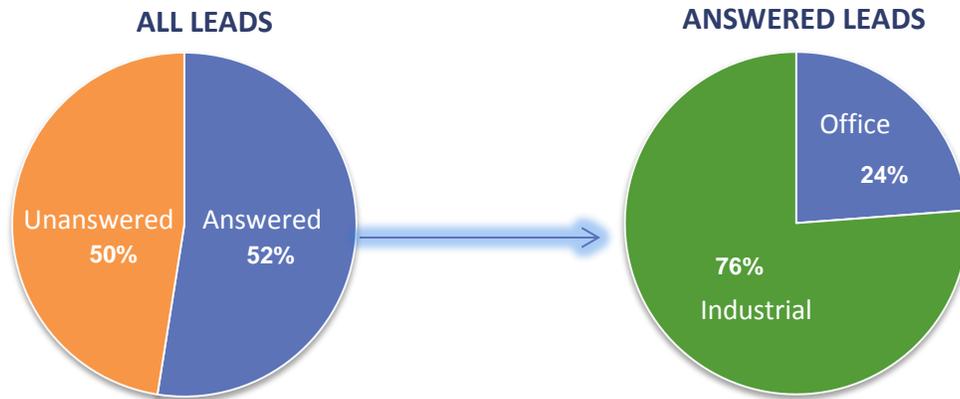


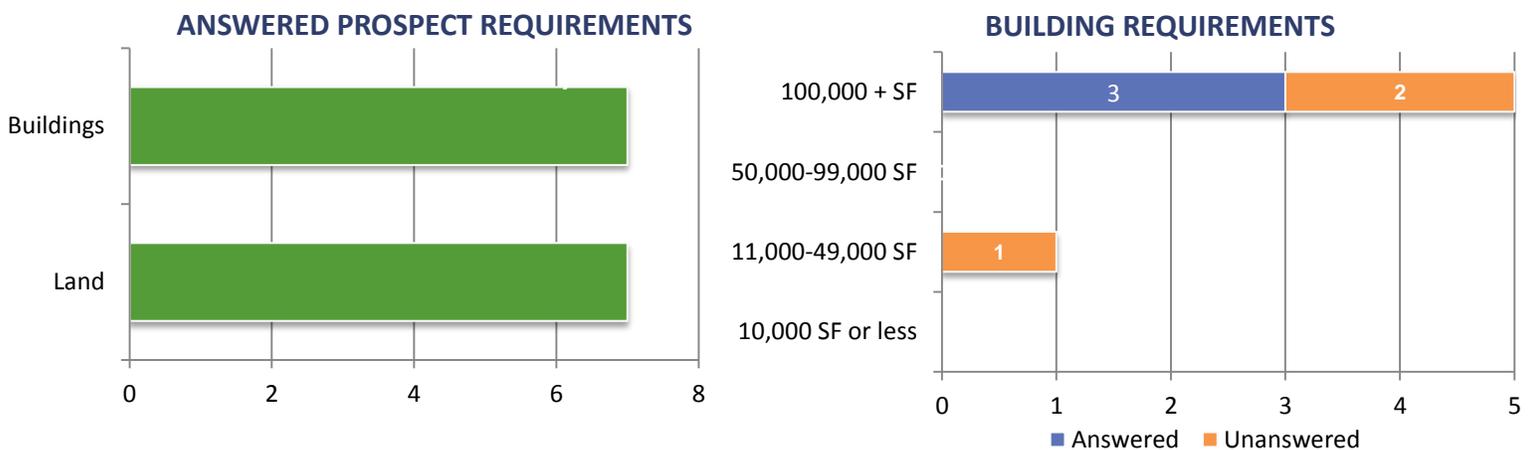
## Economic Development Pipeline- through Q2 2016



The Clermont County Department of Community and Economic Development (CED) has received 40 inquiries for possible projects as of June 30, as compared to 24 leads at this point in 2015. We were able to respond with potential sites or buildings for 21 of those projects (52.5%). We were unable to respond to 19 projects due to the lack of appropriate land or buildings. This represents an ongoing issue: our inability to respond to many leads due to continuing prospect interest in highly specific facility requests and our lack of inventory of available buildings and shovel-ready sites. However, for new construction prospects, we expect this trend to change based on the development of South Afton Commerce Park (SACP).

16 of the 21 projects responded to were industrial project leads. This ratio is consistent with last year, as CED typically receives more industrial than office leads.

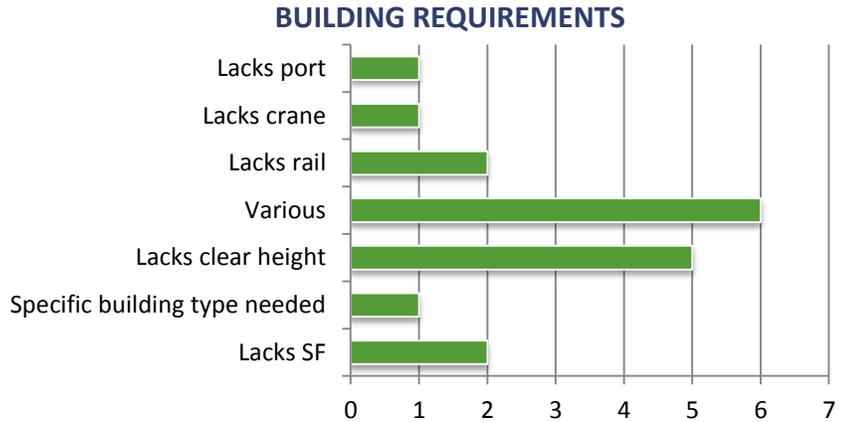
## Industrial Leads- through Q2 2016



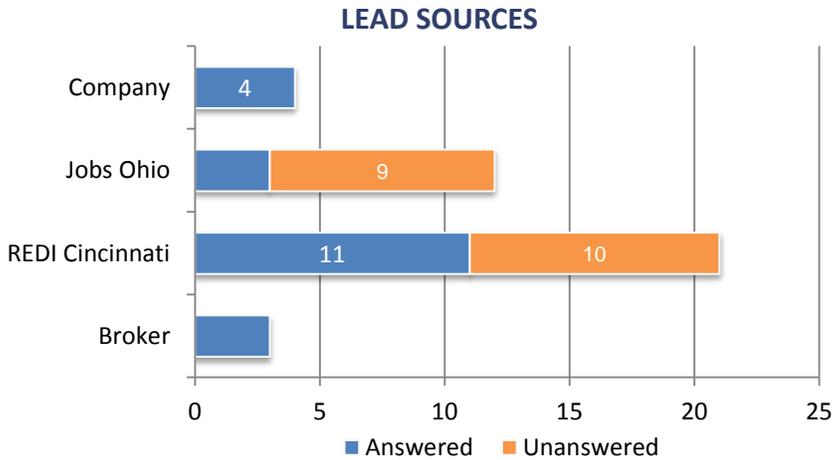
Of the answered industrial projects in Q2, seven were looking for land for new construction, and seven were looking for an existing building. Two leads would consider either a building or land. For the unanswered industrial leads, the ratio was 5 buildings, 6 land requests, and one lead that would consider either a building or land. The most commonly requested industrial building size was greater than 100,000 square feet, with the average size answered request of approximately 158,000 square feet.

## Unanswered Industrial Leads- through Q2 2016

CED had 19 leads that we could not respond to because of the lack of an appropriate facility, which is equal to Q2 2015. Of the unanswered leads, 11 were manufacturing prospects that were extremely specific, with requests for longer airport runways, existing cranes, high ceilings, rail, or port access. The average unanswered industrial request was about 228,000 square feet.



## Lead Sources- through Q2 2016



CED receives leads from several sources. Jobs Ohio and REDI Cincinnati have supplied a number of leads; however, we were unable to answer roughly half of them due to specific building needs. The chart to the left illustrates the sources of all leads, broken out by answered and unanswered projects.

## Announced Projects 2016

Name	Community	Purpose	SF	New Jobs	Investment
Slice of Stainless	Union Twp.	Mfg.	20,000	6	\$1,400,000