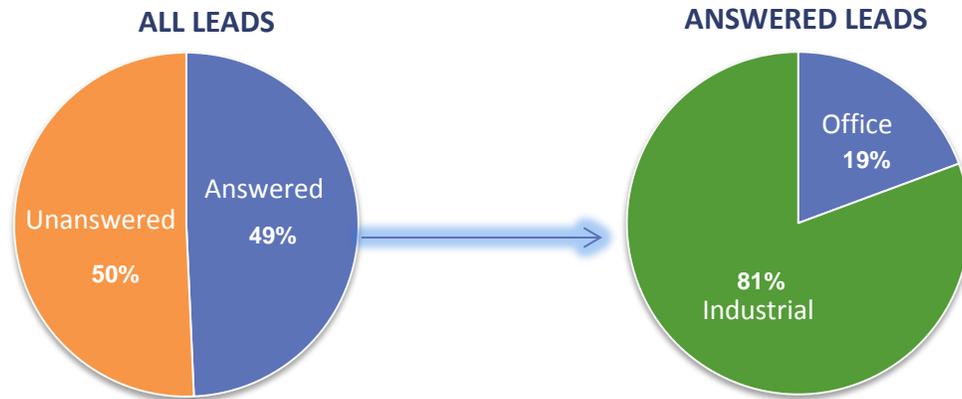
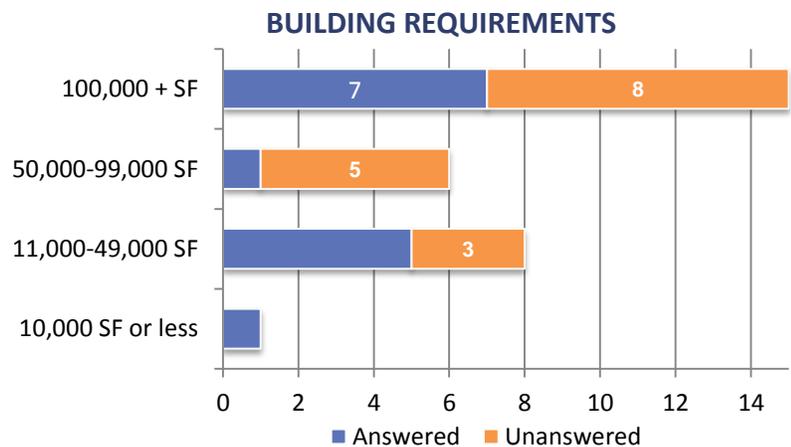
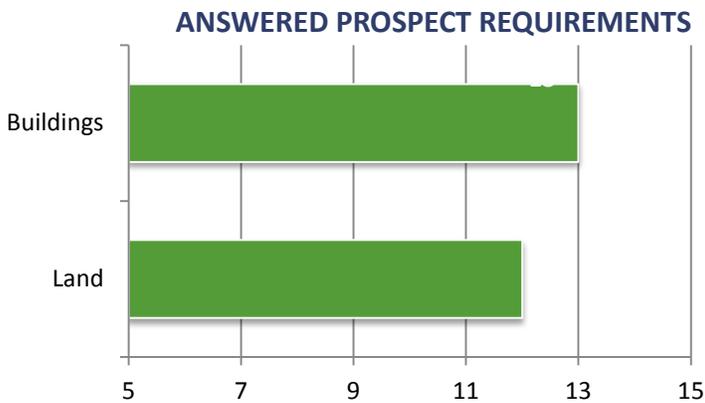


Economic Development Pipeline- through November 2016



The Clermont County Department of Community and Economic Development (CED) has received 71 inquiries for possible projects as of November 30, compared to 57 inquiries for all of 2015. We were able to respond with potential sites or buildings for 35 of those projects (49%). We were unable to respond to 36 projects due to the lack of appropriate land or buildings. This represents an ongoing issue: our inability to respond to many leads due to continuing prospect interest in highly specific facility requests and our lack of inventory of available buildings and shovel-ready sites. However, for new construction prospects, we expect this trend to change based on the development of South Afton Commerce Park (SACP).

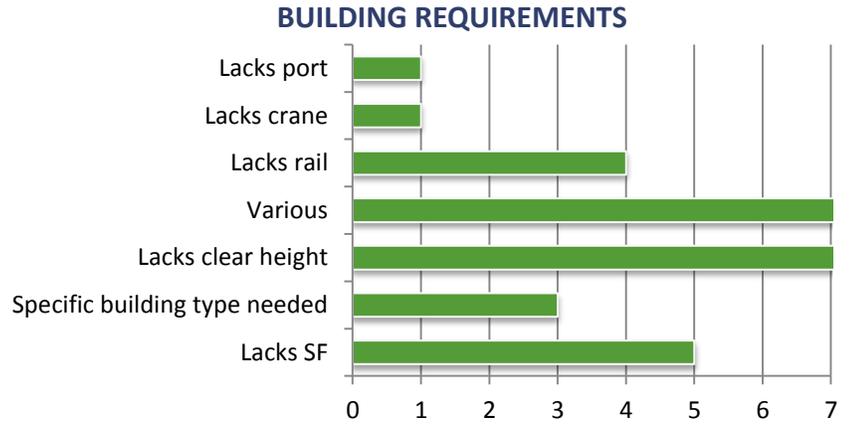
Industrial Leads- through November 2016



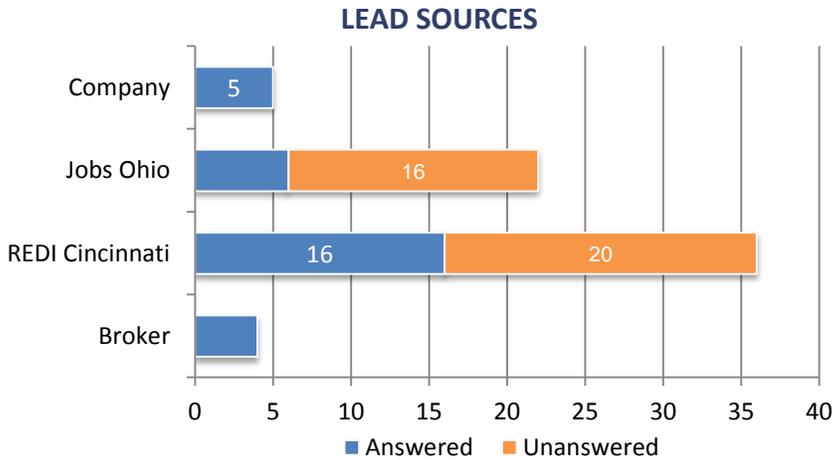
Of the answered industrial projects in 2016, 12 were looking for land for new construction, and 13 were looking for an existing building. Other leads would consider either a building or land. For the unanswered industrial leads, the ratio was 14 buildings, and 9 land requests. The most commonly requested industrial building size was greater than 150,000 square feet, with the average size of answered requests at approximately 108,571 square feet.

Unanswered Industrial Leads- through November 2016

CED had 36 leads that we could not respond to because of the lack of an appropriate facility. Of the unanswered leads, 32 were manufacturing prospects that were extremely specific, with requests for 200' tall buildings or the ability to discharge into nearby waterways. The average unanswered industrial request was for a building of 153,125 square feet.



Lead Sources- through November 2016



CED receives leads from several sources. Jobs Ohio and REDI Cincinnati have supplied the majority of leads. The chart to the left illustrates the sources of all leads, broken out by answered and unanswered projects.

Announced Projects 2016

Name	Community	Purpose	SF	New Jobs	Investment
Slice of Stainless	Union Twp.	Mfg.	20,000	6	\$1,400,000

SACP Update

Dirt is moving at SACP! If you drive by the site today, you will see work underway on the first phase of access road & utilities, as well as the installation of our large for sale sign. The road will receive a gravel base this winter, and will be ready for asphalt in the spring when plants reopen.